

FACT SHEET

- In 2002, Emmanuel Williams, founder and CEO of **DetailXPerts**, was sitting on his porch with his then 8-year-old son Emmanuel Jr. They watched cars go by while talking about the world and the environment. Emmanuel Jr. had an epiphany and asked: "Hey dad, why don't you wash cars with steam?" It all started with that question...
- For years Emanuel Williams used his engineering knowledge to test and improve the steam cleaning process and methods until he perfected it and patented the technology;
- In the process, Angela Williams, Emmanuel Williams' wife, joined him and took on the creation and testing of a business model that made economic sense.
- The result: **DetailXPerts** first auto detail shop opened in 2006 in Indianapolis.
- **DetailXPerts** auto detail shops and mobile detailing units are the first to use steam cleaning methods to maintain the beauty of vehicles automobiles, trucks, motorcycles, boats, even trains and airplanes.
- By using steam, our patent-pending eco friendly cleaning system conserves precious natural resources instead of the 40 gallons it takes to hand wash a vehicle in the traditional conveyor car wash, **DetailXPerts** need only two gallons to wash 15 vehicles. This means we need only a pint of water to steam clean you vehicle.
- After proving the business model successful, Emmanuel and Angela decided that this green business was going to be the catalyst for fulfilling one of their major callings in life helping others achieve financial independence while creating jobs.
- After extensive research and consideration, they decided that the win-win relationship inherent to franchising was the most appropriate vehicle to achieve their dream. **DetailXPerts'** focus is on attracting franchisees from lower socio-economic conditions and teaching them the ins and outs of building a successful business.
- The result: **DetailXPerts** created the first eco friendly steam cleaning car wash franchise in the USA and worldwide in 2008.
- DetailXPerts professional detailing business and car wash franchises continue to grow at a consistent rate, and our long-term objective of having more than 1,100 franchises in the next 5 years while creating more than 30,000 jobs in the process is well within view.
- All we, at **DetailXPerts**, do is based on care for excellence, customer satisfaction and last but not least environmental protection!

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